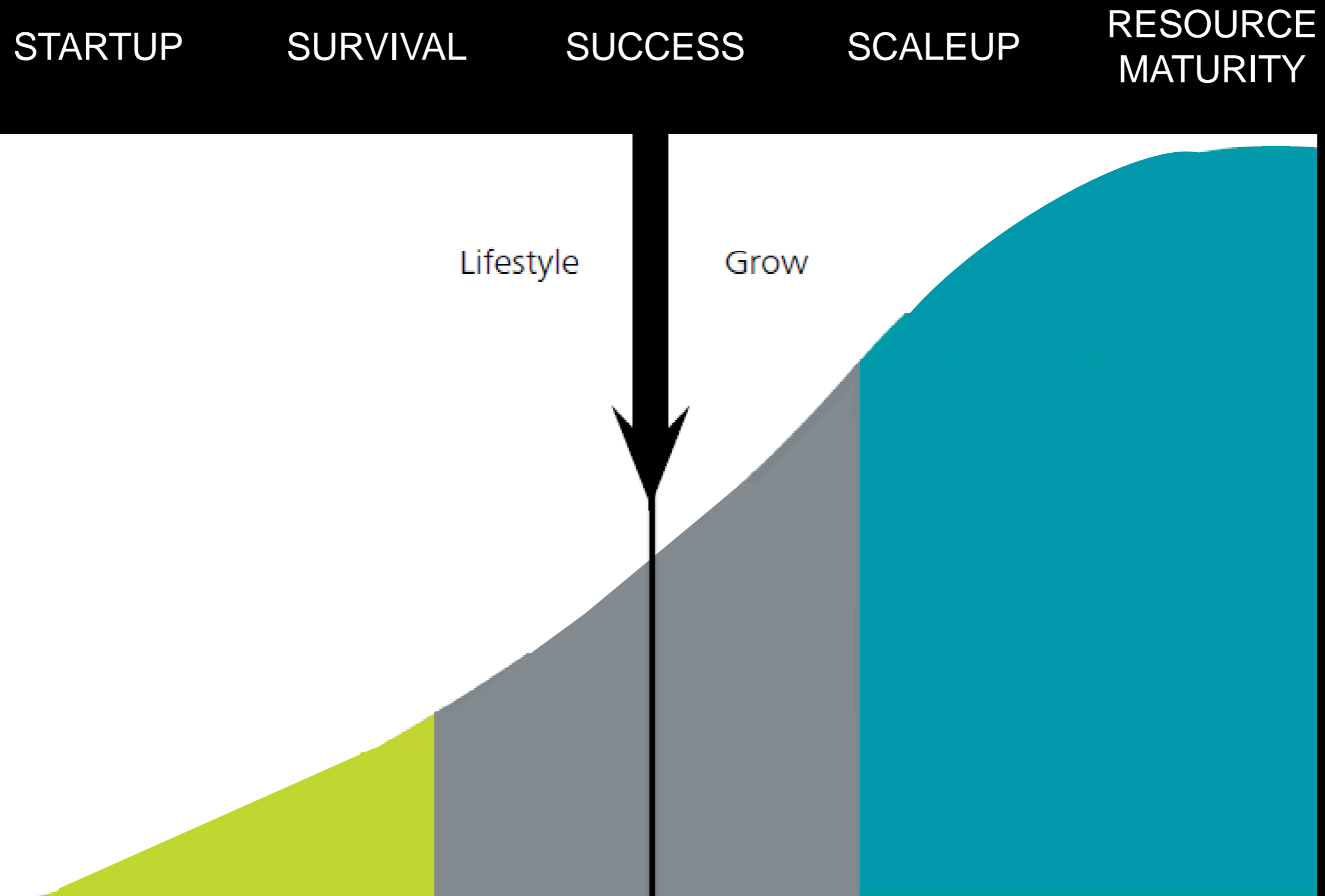


SCALING UP MANAGEMENT TEAMS

By **Graham Mitchell**,
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GROW
GROW YOUR BUSINESS, PEOPLE AND PROFITS

THE BUSINESS GROWTH CURVE



7 Steps to scaling your team



Step 1: Structure & Definition



Building clarity and agreed understanding across the team



Step 2: Leadership Assessment



Assessment of external leadership competencies and how internal behavioral habits are impacting on these

Step 3: Leading Self



Focus on the inner game so that management team members can effectively deliver an outer game that leads to business results



Step 4: Leading Teams



How to get a group of individuals to work together



Step 5: Direction & Tasks



How to delegate and manage productivity



Step 6: Business Basics

Intro to
business
basics

Providing functional areas experts with an understanding of business principles

Step 7: Roadmap & Coaching



Develop a roadmap for each team member to define how they would like to grow leaders and what actions they would like to take



THANK YOU

